

Annual Meeting 2025 – Treasurer Report 2025

This report was submitted on 9/9/2025 and represents income/expenses for January – August 2025.

Income reflects a run rate consistent with the income from 2024. Investment income reflects modest gains of 0.74% over 2024.

Expenses are consistent with expenses from 2024.

At the close of August 2024, had a net operating income of \$84,023.86. The Board of Directors reviews the financials monthly. Our investments with Merrill Lynch reflect market trends in a turbulent economy.

	2024 (Dollars)	2025 (Dollars)
Income		
Convention Registration	26,408.47	34,468.21
Annual Meeting Sponsor	29,287.10	17,597.19
Organizational Affiliate	380.00	100.00
Membership Dues	534,939.24	577,765.45
Other (Non-Dues) income	26,016.65	17,918.02
Total Income	617,031.46	647,848.87
Expenses		
Administrative Support Services	4,022.00	4,176.00
Advertising	32,939.46	48,867.98
Business Software	7,723.53	10,450.04
Annual Meeting	48,632.66	39,861.23
Committee(s)	39,114.15	33,733.18
Computer Support	88.42	0
Donation Expense	6,457.65	10,421.21
Facilities and Equipment	24,800.00	26,090.70
Fees	37.57	37.49
Grant Expense	0	(780.32)
Insurance Expenses	3,567.22	3,567.23
Lobbying Expense	60,662.70	58,403.04
ANA Membership Assembly	6,807.97	2,194.19
Operations Expense	1,084.12	12,190.40
Professional Services	4,599.90	5,678.85
Salaries and Wages	286,069.08	294,287.94
Travel and Meetings	13,573.13	23,630.44
Utilities	292.80	458.53
Journal	275.00	556.88
Total Expenses	540,789.83	563,825.01
Net Operating Income	76,241.63	84,023.86

The Finance Committee has met virtually in 2025 to review Profit and Loss Statements and the Investment portfolio. Merrill Lynch presented current standings and recommendations to the Finance Committee and the Board of Directors in the Fall of 2024 where the recommendation was to maintain our investments in a moderately aggressive diverse portfolio which has been a fruitful recommendation. The 2026 budget will be prepared in November and submitted to the Board of Directors for approval in December 2025.

Respectfully submitted,

Elisa Mancuso, MS, FNS, RNC-NIC, AE-C

ANA-NY – Treasurer