

ANA-NY
Board of Directors Microsoft Teams Conference Meeting
July 17, 2023

PRESIDING: Marilyn Dollinger, President

PRESENT:

OFFICERS: Marilyn Dollinger, President; Tanya Drake, Vice-President; Phyllis Yezzo, Treasurer

DIRECTORS: Susan Chin, James Connolly, Giselle Gerardi, Kim Velez, and Sarah Miner

EXCUSED: Trudy Hutchinson, Secretary

STAFF: Jeanine Santelli, Executive Director and Deb Spass, Program Manager

GUESTS: Amy Kellogg, Lobbyist, Dr. Jennifer Mensik Kennedy, ANA President

Topic	Discussion	Resolution
CALL TO ORDER		President Dollinger called the meeting to order at 6:30 pm on Monday, July 17, 2023. James Connolly read the ANA-NY mission statement.
ATTENDANCE	Quorum Present	President Dollinger took attendance and declared a quorum was present.
ANA PRESIDENT, DR. JENNIFER MENSIK KENNEDY	<p>Marilyn welcomed Jennifer Mensik Kennedy, who started January 2023. There was a welcome in a recent article in NY Nurse about her and she was also featured in Healthy Nurse, Healthy Nation.</p> <p>Dr. Kennedy tries to meet with every state president quarterly to see how things are going. It's always great to hear what's going on at the state level, that when it's time to meet at the national level, we can represent everyone.</p> <p>Top priority: ANA-CEO position is available, which is what is one thing we are working on at a National Level. Amazing response and looking</p>	Jennifer states this is her favorite position, as it is all about representing Nursing.

ANA-NY
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June 19, 2023

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	<p>forward to narrowing it down. ANA meets in DC in September, and we've carved time to hopefully meet with the finalists, as that is our goal. Applicant must be a Nurse and would preference one with some an association background.</p> <p>Marilyn requested Jennifer share her thoughts about her position, as it is relatively new. Jennifer said this is all about representing nurses. It feels good to be at the table, while helping to create and redirect the profession. Have improved at two things: not responding to negative people and shift in words to only say Nursing. "The whole care team is important, but we're only supporting Nurses." Rest assured, we have an amazing staff.</p> <p>Gisselle – Director-at-Large for ANA-NY. We are burned out – so, how do you get people to not only join, but participate and engage? Strategies? Jen has "her people," so when you see someone "spend the time to invite that person.' Also, get out there on Social Media, and encourage them. How do we showcase the different perspectives of the individuals? Finding the right person at the right time. Associations are suffering across the board from a membership perspective. Jennifer thinks we should go back to the schools and have a</p>	

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	<p>better game plan with the Colleges/Schools of Nursing. We need to pay people to advocate full-time for us. Once we have more information, we should have more of an understanding of what is needed to engage people more.</p> <p>Susan – everyone sees the value of creating strong student experiences. Rolling out with a 21st century spin – what could we do as a hospital? Jennifer is stated what Hawaii has done, which is putting precepting on their taxes. Stay on one unit and flourish. We really need to talk to the CEO’s and CNO’s about productive and non-productive time. They are having a hard time advocating for the right resources to match. If we have students in our facilities, Not one place has found one solution that works, but there is a lot of work to be done.</p> <p>Kim – happy to see the conversation happening at ANA membership Assembly over the virtual nurse. What are our thoughts of ANA moving further into the Informatics or Technology space?</p> <p>Marilyn stated it is important to have people constantly monitoring what’s going on.</p>	

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	<p>James stated some of the younger nurses stated there's not enough going on. Thoughts?</p> <p>Jennifer's article in the Newsletter this month is "Moving the Dial"</p>	
ANNOUNCEMENTS	<p>Committee budget increase requests are due to Jeanine by 8/21 in order to be included in the proposed 2024 budget.</p> <p>Dr. Madline Naegle is being inducted as an American Academy of Nursing Living Legend. We have sent her a congratulatory letter and will put in the Members on the Move section of the newsletter and other postings. Jeanine will be attending the ceremony.</p> <p>NYSAC Virtual Summit Sponsorship</p> <p>9&Wine sponsorship to benefit Nurses House</p>	<p>Motion by Tanya Drake and seconded by Gisselle Girardi to sponsor at \$500 level. Unanimously approved.</p> <p>Motion by Tanya Drake and seconded by Susan Chin to sponsor at \$500 level. Unanimously approved.</p>
LOBBYIST'S REPORT	<p>When we talked last month, we were supposed to be out of session as of June 8th, although the Assembly ended up coming back. Two bills that</p>	

ANA-NY
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	<p>they have been working on were bills that the Senate had passed.</p> <p>Ahead of executive order coming to an end, two bills were passed. One was related to the temporary licenses. A lot of nurses from out of state were working here under the Executive Order. The second was related to standing orders for hospital patients.</p>	
CONSENT AGENDA	<p>MOTION TO APPROVE CONSENT AGENDA – Phyllis Yezzo/Sarah Miner</p> <p>July 17, 2023, MINUTES</p> <p>COMMITTEE REPORTS:</p> <ul style="list-style-type: none"> ▪ Legislation – See attached report from Susan Chin <p>STAFF REPORTS:</p> <ul style="list-style-type: none"> ▪ ED – See attached report from Executive Director Santelli ▪ Program Manager – See attached report from Deb Spass ▪ Member Engagement Associate – See attached report from Kennedee Blanchard 	<p>APPROVED UNANIMOUSLY</p> <p>Tanya Drake abstained from the vote</p>
PRESIDENT’S REPORT	<p>President Dollinger e-mailed, but wanted everyone to know she and Jeanine were able to meet to complete the process for the Executive Director</p>	

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	<p>performance review. Board summaries, as well as staff summaries have been prepared for your review. There have been requests from the Board to have a little bit more detail included for Jeanine’s activities. Marilyn did notice there has been more detail added this month – thank you for that.</p> <p>President Dollinger has been asked to do several speaking engagements over the next six months and is very pleased to do them, as she sees it as an important role as a President to be able to share the happenings within ANA-NY.</p> <p>She will be presenting at the Virtual National Student Nurses Coalition in October. Additionally, has been asked to participate in the Conference in Orlando in the Spring. President Dolinger is pleased to be able to represent ANA-NY.</p> <p>What is the next level from here? What can be done to further engage our members? How do we increase our deliverables? We need to make sure we have a collaborative working relationship with the other Nursing Organizations.</p> <p>President Dollinger is putting this out as a challenge – what’s next for us? How do we continue to move forward?</p> <p>That is essentially what the strategic plan is integral with that sense. What is needed for the</p>	

ANA-NY
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June 19, 2023

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	organization to grow and prosper? We should strive to continually improve.	
TREASURER'S REPORT	<p>Total Income: Income reflects YTD \$452,086.58 compared to the 2023 budget YTD of \$424,773.00; \$27,313.5 better than budget. An increase allocated to (4200) Convention Registration and (4225) Annual Meeting Sponsor income of \$9,495.73 combined for the month of June and \$28,443.76 YTD over budgeted allocation. There continues to be a modest YTD decrease in (4400) annual dues of \$4,224.10 YTD consistent with prior months. All line items are aligning on a YTD basis as compared to the monthly anticipated monthly income.</p> <p>Total expenses: Expenses YTD reflect \$418,020.64 compared to the 2023 YTD expense budget of \$423,096.77, net \$5,076.13 better than budget. (6100) Business Software, (6150.5) Membership, and (6225) Donation expenses were over budget.</p> <p>Net Operating Income at the close of business in June was \$34,065.94 compared to \$57,227.87 from 2022.</p> <p>Investment Income is being maintained:</p>	

ANA-NY
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June 19, 2023

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	<p>Bank of America: \$138,548.39 compared to \$265,677.46 in 2022.</p> <p>Merrill Lynch (moderate): \$1,095,582.76 compared to \$914,160.68 in 2022.</p> <p>Total Assets \$1,310,933.38 June, YTD 2023 compared to \$1,116,100.83 from 2022. An increase of \$182,923.75 from year to year.</p>	
CONTINUING BUSINESS	Strategic Plan Action ideas discussed and added to working document	
NEW BUSINESS	<p>Premier Membership for new members – ANA had been asked by the states to add the option of Premier Membership for new members. Currently new members can only join at VPP level. The Premier Membership option would likely increase revenue for both the C/SNA and ANA. In order to be cost-effective from a billing perspective, the centrally-billed C/SNAs choosing to participate would need to agree to a flat membership rate. Of the 39 C/SNAs eligible, 24 must agree to the standardized Premier Membership rate proposed by ANA.</p> <p>Conformity review by ANA Bylaws Committee. Jeanine shared the review letter which requires ANA-NY to add back into our Bylaws the statement</p>	<p>Motion to participate made by James Connolly and seconded by Kim Velez and Susan Chin. Unanimously approved.</p> <p>No motion was needed. Jeanine was charged with notifying the ANA-NY Bylaws Committee of the</p>

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	<p>that “each member shall receive a membership card and the official ANA news periodical.” Discussion of how to proceed with this request followed. Options included:</p> <ul style="list-style-type: none"> - Reconvening the ANA-NY Bylaws Committee - Tabling the request until next year - Notifying the ANA-NY Bylaws Committee and moving the requested amendment on to the 2023 Governing Assembly for approval. <p>A discussion was initiated about adding additional criteria to our Director-at-Large. It has been suggested to add the criteria of being a new grad or within 5-7 years; not fresh out of school. Kim thinks it is a great idea; recruit people and a great way to funnel new members/grads. If that is something that wants to move forward, it should go into the Bylaws.</p> <p>Susan Chin stated the new Clinical Nurse Board position may be more attractive to state it as a residency. Phyllis Yezzo stated that we need nurses within the profession, She is suggesting to reach out at a lower level – how can we entice them into being a nurse? James Connolly feels that a residency might deter people away from applying for the position.</p>	<p>request by ANA and to bring the requested amendment to the voting body at Governing Assembly.</p>

ANA-NY
Board of Directors Microsoft Teams Conference Meeting
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NEXT MEETINGS	<p>August 21, 2023 @ 1830</p> <p>September 18, 2023 @ 1830</p> <ul style="list-style-type: none"> ▪ Review Nurse Leader Fellows applications <p>October 16, 2023 @ 1830</p> <p>December 11, 2023 @ 1830</p> <ul style="list-style-type: none"> ▪ Budget ▪ Approval of committee rosters 	
UPCOMING EVENTS	<ul style="list-style-type: none"> ▪ Exhibiting: NYONL, 9/10/23 - 9/12/23, Tarrytown ▪ Prudential – Roadmap to Retirement 9/20 @ 1300 & 9/21 @ 1900 ▪ SPAN – Virtual Meditation, 9/20/23 @ 1200 ▪ Falling for ANA-NY, Corning, NY, 9/20/23 https://home.cmog.org/ ▪ Exhibiting: New York State Association of Nurse Anesthetists, 9/29/23 - 10/1/23, White Plains ▪ 2023 Nightingale Gala, Albany, NY, 9/30/23 https://www.cfny.org/2023-nightingale-gala/ ▪ Exhibiting: Cracking the Code, 10/5/23, Rochester ▪ SPAN – Virtual Zumba Class, 10/18/23 @ 1900 	

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Board of Directors Microsoft Teams Conference Meeting
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	<ul style="list-style-type: none"> ▪ Prudential – Fundamentals of Wills, Trusts, and POAs, 10/18 @ 1300 & 10/19 @ 1900 ▪ Prudential – Creating Generational Wealth, 11/8 @ 1300 & 1900 ▪ Exhibiting: NYS Chief Nursing Officers Educational Conference, 11/8/23, Saratoga Springs, NY ▪ 11th Annual Conference, Turning Stone Resort and Casino, Verona, NY, 11/9/23 - 11/11/23 https://www.turningstone.com/ ▪ SPAN – Mindfulness & You, 11/15/23 @ 1800 ▪ Books & Brunch: Kitchen Garden Revival, 12/2/23 @ 1100 ▪ Prudential – Your Social Security Benefits, 12/6 @ 1300 & 1900 ▪ 12th Annual Conference, The Sagamore Resort, Bolton Landing, NY (on Lake George), 10/21/24-10/23/24 https://www.opalcollection.com/sagamore/?utm_source=Google&utm_medium=Listing&utm_campaign=The%20Sagamore%20Resort ▪ 13th Annual Conference, TWA Hotel @ JFK, Queens, NY, 10/9/25-10/11/25 https://www.twahotel.com/ 	
ADJOURNMENT	No further business.	APPROVED UNANIMOUSLY

ANA-NY
Board of Directors Microsoft Teams Conference Meeting
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	MOTION TO AJOURN – Susan Chin/Gisselle Gerardi	President Dollinger adjourned the meeting at 8:29 pm.

Recorded by,

Deb Spass, Program Manager