



Board of Directors Meeting Agenda

December 11, 2023, 1830 - 2030

- 1) Call to order: Marilyn
- 2) The mission of ANA-NY is to foster high standards of nursing and promote the professional and educational advancement of nurses to improve health care for all.
- 3) Attendance: Kim
 - a) President – Marilyn Dollinger
 - b) Vice-President – Tanya Drake
 - c) Treasurer – Phyllis Yezzo
 - d) Secretary – Kim Velez
 - e) Director – James Connolly
 - f) Director – Giselle Gerardi
 - g) Director – Theodora Levine
 - h) Director – Seon Lewis-Holman
 - i) Director – Sarah Miner
 - j) Guest – Amy Kellogg
- 4) Lobbyist's Report: Amy
- 5) Announcements: Jeanine
 - a) Please e-sign COI documents
- 6) Consent agenda: Marilyn **ACTION ITEM**
 - a) Minutes of October 16, 2023
 - b) Accept Secretary's report of unanimous online votes to:
 - i) Approve Audit and Bylaws Committee Rosters (M: 10/31 SC/KV, A:11/1)
 - ii) Approve Nursing Education Committee Roster (M: 11/16 TD/SH, A: 11/17)
 - c) Staff reports
 - i) ED
 - ii) Program Manager
 - iii) Member Engagement Associate
- 7) President's Report: Marilyn
 - a) Update on ANA Leadership Summit 12/5-7, Washington DC
- 8) Treasurer's Report: Phyllis
 - a) Finance report
 - b) 2024 Budget **ACTION ITEM**
- 9) Unfinished Business: Marilyn **ACTION ITEM**
 - a) Retroactive PAC appointment of Beverly Karas-Irwin **ACTION ITEM**
 - b) Add PAC appointments to the Board agenda every January. One of the three staggered terms will expire and need reappointment to take effect each February
 - c) Policy grid **ACTION ITEM**
- 10) New Business: Marilyn

- a) 2024 Board meeting schedule – 3rd Monday @ 1800-2000
 - b) Committee Liaison assignments
 - i) Audit (Kim)
 - ii) Bylaws (Tanya & Sarah)
 - iii) Finance (Phyllis)
 - iv) Legislation (Tanya would like to switch to Leg committee)
 - v) Awards (Sarah)
 - vi) Nursing Education (Giselle)
 - vii) Program (James)
 - c) Health Equity Task Force
- 11) Upcoming events
- a) Updated Child Abuse Training webinar, 2/23/24 @ 1200
 - b) ANA Membership Assembly, 6/28-29/2024
 - c) 12th Annual Conference, The Sagamore Resort, Bolton Landing, NY (on Lake George), 10/21/24-10/23/24
https://www.opalcollection.com/sagamore/?utm_source=Google&utm_medium=Listing&utm_campaign=The%20Sagamore%20Resort
 - d) 13th Annual Conference, TWA Hotel @ JFK, Queens, NY, 10/9/25-10/11/25
<https://www.twahotel.com/>
- 12) Adjourn: Marilyn

Policy 1.18 Social Media

Purpose:

The purpose of this social media policy is to establish basic guidelines for the responsible use of social media by the members and representatives of the American Nurses Association - New York (ANA-NY). Social media can be a powerful tool for communication and advocacy, and it is essential to ensure that its use aligns with the values and goals of ANA-NY.

1. Professionalism:

All members and representatives of ANA-NY are expected to maintain a high level of professionalism when engaging in social media activities. Respectful and courteous communication is paramount.

2. Confidentiality:

Respect the privacy and confidentiality of others. Do not share confidential information, including patient data, internal discussions, or proprietary information, on social media platforms. Be careful about what you mention online from your personal account.

3. Endorsements and Representations:

Clearly identify personal opinions as such and ensure that it is clear you are not speaking on behalf of ANA-NY unless explicitly authorized to do so. Avoid making endorsements or representations that could be misconstrued as official ANA-NY positions.

4. Appropriate Distribution of News and Information:

There is a plethora of information to share with ANA-NY leaders, members, followers, and other constituents. Selecting the appropriate platforms and channels to distribute news and information is critical in the effectiveness of the material. While the final dissemination of news and information will be determined on a case-by-case basis by the ANA-NY Communications representative and Executive Director, the general distribution strategy by type of content is outlined below.

4.1 Organization Website — ANANY.org:

General announcements and news, including items from the American Nurses Association, ANA-NY, organizational affiliates; Event listings; Approved postings from members, including paid advertisements and research study participant requests.

4.2 Members-Only Web Pages:

Finalized and approved policies and the Annual Book of Reports; Board of Directors meeting announcements, agendas, and minutes.

4.3 Nursing Network Website — ANANY.NursingNetwork.com:

Event listings and registration.

4.4 Email Communications:

Weekly email update sent Thursday mornings with important action items, nursing news, and upcoming events, as well as other content deemed pertinent by the ANA-NY Communications

representative; Month office update sent in partnership with eHealth Careers; Quarterly office newsletter sent in partnership with eHealth Careers.

4.5 Social Media Platforms — (e.g., Facebook, X (Twitter), Instagram, and LinkedIn)

Social media content will include general announcements and important news, upcoming events, and invitations to participate in research studies; content will be designed to delight and engage followers with the intention of building community, increasing engagement, and ultimately driving website traffic that can lead to membership; Social media content will be developed and managed by the ANA-NY Communications representative.

5. Use of ANA-NY Branding:

When representing ANA-NY, use official branding and logos consistently. Unauthorized use of ANA-NY branding is prohibited. Request official branding and logos from Communications@ANANY.org.

6. Personal Responsibility:

Individuals are personally responsible for the content they publish on social media platforms. Remember that online content is often permanent, and once published, it can be challenging to retract.

7. Review and Updates:

This policy will be periodically reviewed and updated to reflect changes in technology, social media platforms, and the needs of ANA-NY.

Adopted: September 14, 2017

Reviewed: xxx

Revised: xxx

	POLICY #	POLICY NAME	POLICY DESCRIPTION	CHANGE TYPE (No Change, Minor, Major, Archived, New)	CHANGE COMMENTS
1.	1.4	Association Archives	This policy describes the purpose of maintaining association archives	No change	
2.	1.4.1	Record Retention	This policy identifies the retention period for different types of association documents and the destruction of documents that are no longer needed to be retained.	No change	
3.	1.5.1	Recognition of Disciplinary Action of other ANA Constituent/State Nurses Associations	This policy discusses the handling of individual members upon whom disciplinary action is taken by another C/SNA	No change	
4.	1.6	Attendance of Members at Voting Body Sessions	No charge to attend Governing Assembly. Open to members and non-members.	Minor	Add this sentence: "Only ANA-NY members are eligible to vote."
5.	1.6.1	Seating of Non-Members at Voting Body Sessions	States that non-members have to sit in the designated non-member area	No change	
6.	1.13	Criteria for ANA-NY Organizational Affiliate Status	This is our current practice for OAs including fees and benefits	No change	
7.	1.13.1	Guidelines for Review and Evaluation of Bylaws of Nurses Associations Seeking Recognition as ANA-NY Organizational Affiliates	Three items that the Board should consider when vetting potential OA applications.	No change	
8.	1.16.3	Intellectual Property	Standard legal speak	No change	
9.	1.18	Social Media	This policy outlines what platforms we use and how we use them	Major	Brittany reviewed and updated using benchmarked industry standards.
10.	1.19	Representation of ANA-NY at Meetings, Conferences and Fundraisers	The Board decides which events are appropriate for an ANA-NY representative to attend.	No change	

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11.					

Policy Manual with appendices can be found at

<https://anany.sharepoint.com/:f:/r/Board%20of%20Directors/Shared%20Documents/Resources/ANA-NY%20Policies%20and%20Procedures?csf=1&web=1&e=iSpJNn>

ANA-NY
Board of Directors Microsoft Teams Conference Meeting
October 16, 2023

PRESIDING: Marilyn Dollinger, President

PRESENT:

OFFICERS: Marilyn Dollinger, President, Tanya Drake, Vice President, and Phyllis Yezzo, Treasurer

DIRECTORS: Susan Chin, James Connolly, Giselle Gerardi, Kim Velez, and Sarah Miner

EXCUSED: Trudy Hutchinson, Secretary

STAFF: Jeanine Santelli, Executive Director and Kennedee Blanchard, Member Engagement Associate

GUESTS: N/A

Topic	Discussion	Resolution
CALL TO ORDER		President Dollinger called the meeting to order at 6:33 pm on Monday, October 16, 2023. Kim Velez read the ANA-NY mission statement.
ATTENDANCE	Quorum Present	President Dollinger took attendance and declared a quorum was present.
ANNOUNCEMENTS	<p>Executive Director Santelli reminded the BOD about silent auction donations for the annual conference. She recommended sending the staff a picture and description of item(s) so that they can create the bid sheets ahead of time. President Dollinger asked the BOD to let the staff know if they are not planning on contributing anything.</p> <p>2024 Committee Roster Proposals Needed:</p> <ul style="list-style-type: none">Audit Committee needs a new Chair. Board Liaison, Kim Velez, is working with the current Chair, Amy Bivona-Carmignani, to find a replacement since she is terming off this year.	

ANA-NY
Board of Directors Microsoft Teams Conference Meeting
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Topic	Discussion	Resolution
	<ul style="list-style-type: none"> Bylaws Committee needs a new Chair. Board Liaisons, Tanya Drake and Sarah Miner, are working with the current Chair, Cathy Finlayson, to find a replacement since she is terming off this year. 	
CONSENT AGENDA	<p>MOTION TO APPROVE CONSENT AGENDA – James Connolly/Sarah Miner</p> <p>SEPTEMBER 18, 2023, MINUTES</p> <p>STAFF REPORTS:</p> <ul style="list-style-type: none"> ED – See attached report from Executive Director Santelli Program Manager – See attached report from Deb Spass Member Engagement Associate – See attached report from Kennedee Blanchard <p>Kim Velez asked how many conference sponsors we have so far and if that information is reflected in one of the staff reports.</p>	<p>APPROVED UNANIMOUSLY</p> <p>Executive Director Santelli stated that as Program Manager Deb is the conference lead and that we have approximately 30 exhibitors and 10 sponsors for the annual conference so far.</p>
PRESIDENT’S REPORT	<p>President Dollinger stated that this is the last BOD meeting for Secretary Hutchinson and Susan Chin and thanked them for their service to the organization. Both will be recognized at the annual conference as well.</p>	

ANA-NY
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Topic	Discussion	Resolution
	<p>Accepted the Nightingale Award on behalf of the BOD and members at the Center for Nursing Nightingale Gala on September 30, 2023.</p> <p>Speaking Opportunities:</p> <ul style="list-style-type: none"> ▪ Eva Allerton Nursing History Lecture at the Academy of Medicine Archives in Rochester, NY on September 19, 2023. ▪ Legislative Update at the Organizational Affiliate (OA) Legislative Priorities Meeting on September 26, 2023. ▪ ANA-NY update to the NY State Council of Deans on September 30, 2023. Encouraged participation in the Future Nurse Leader (FNL) Program and for faculty to join ANA-NY so that they can nominate graduating students. ▪ Spoke about Advocacy and the Nurse Licensure Compact (NLC) at the Professional Nurses Association of South Central NY (PNASCNY) meeting in Endwell, NY on October 3, 2023. ▪ Cracking the Code on Healthcare event in Rochester, NY on October 5, 2023. Speakers included Dr. Pam Cipriano, President of the International Council of Nurses (ICN) and Dr. Kedar Mate, President and CEO at the Institute for Healthcare Improvement (IHI). Both presentations can be found using the 	

ANA-NY
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	<p>following links and are also posted on the NorthStar Network Events Page:</p> <ul style="list-style-type: none"> ▫ Finding Common Ground, Kedar Mate, MD, President and Chief Executive Officer at the Institute for Healthcare Improvement (IHI) ▫ The Future of Nursing, Pamela F Cipriano, PhD, RN, FAAN, President International Council of Nurses (ICN) <p>The afternoon special event was a celebration of nurses with Dr. Cipriano and a presentation by Dr. Sarah Lackey, Nursing Excellence and Retention at Cone Health N.C. President Dollinger moderated a panel of regional leaders who discussed many positive innovations in nursing that were implemented in the Rochester, NY area. She will send out the link once available.</p> <ul style="list-style-type: none"> ▪ Presented “My Journey: Leadership and Advocacy” at the Nursing Students Association of NYS (NSANYS) meeting on October 14, 2023. <p>ANA C/SNA President and ED Call:</p> <ul style="list-style-type: none"> ▪ Will post slide deck on the BOD SharePoint site once available. 	

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	<ul style="list-style-type: none"> ▪ ANA’s new Climate Change Position Statement was approved 9/8/23 and released 9/21/23, which happened to be “Zero Emissions Day”. ▪ Will be attending the 2023 Leadership Summit with Executive Director Santelli on Dec. 5-7 in Maryland. The theme is “Overcoming Threats to the Profession: Valuing the Professional Nurse as a Leader in Healthcare. ▪ New Medicaid regulations for Staffing in LTC were released 9/1/23. The public comment period ends 11/6/23 and C/SNA comments should be sent to Lisa Stand at ANA. The staffing mix completely left LPNs out of the required care hours per resident per day. ▪ ANA is proposing meetings for the ANA PAC and C/SNA PACs to share strategies and best practices. ▪ The ECHO on Racism had more than 1,200 participants and the ECHO on Staffing had more than 2,000 participants. ▪ Loressa Cole, ANA Enterprise CEO since 2018, is retiring and shared her reflections. 	
TREASURER’S REPORT	See attached Treasurer’s Report and Finance Report from Treasurer Yezzo.	

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	Total income is above budgeted and total expenses are lower than budgeted. Investments seem to be doing well dispute the economic turmoil. Treasurer Yezzo complimented the staff for maintaining the organization's fiscal health and stated that she will bring the draft of the 2024 budget to the December BOD meeting.	
CONTINUING BUSINESS	<p>Revised Policy 3.1: See attached</p> <p>Executive Director Santelli stated that instead of rewriting the whole policy she added the following information:</p> <ul style="list-style-type: none"> ▪ The ballot shall include the candidate's name and photo (if submitted). Each ballot entry shall include a link to the candidate's: position statement, experience, current employer, years as a member of ANA-NY, and engagement with ANA-NY. <p>Vice President Drake suggested adding verbiage that indicates that the candidates position statement can be more than 100 words.</p> <p>MOTION TO APPROVE REVISED POLICY 3.1 - Tanya Drake/Kim Velez</p>	<p>Executive Director Santelli will bring to the committee for approval at their next meeting.</p> <p>APPROVED UNANIMOUSLY</p>

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NEW BUSINESS	<p>Discussed BOD roles at the annual conference: President Dollinger would like all Board members to be available for lunch with the outgoing and incoming BOD members on Friday, November 10th. She would also like the BOD to introduce themselves and network with attendees, making them feel welcome and encouraging them to be active participants in ANA-NY's programs, such as the Special Interest Groups (SIGs) and the yearly election. Giselle Gerardi stated that the conference is a good opportunity to get to know our Organizational Affiliates (OAs) and discuss collaboration as well. Executive Director Santelli mentioned that we have a designated time slot for OA networking on Friday, November 10th from 1-2 pm.</p> <p>Reviewed script for the Governing Assembly (GA), which Executive Director Santelli will send to the BOD prior to the annual conference. She will also include the new vision statement on some of the slide decks to be displayed throughout the conference. President Dollinger highly recommends that all of the Board members review the new strategic plan before the conference as well.</p> <p>Northwell Request: See attached documents. BOD discussed request to partner with Northwell Health in their Northwell Health Advancing Nursing</p>	

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	<p>Careers Experience (NHANCE) Program, which will provide career pathways into nursing roles for incumbent Northwell Health nursing support team members. Northwell Health was among the 25 recipients, representing 18 states, that received the Nursing Expansion Grant Award through the Department of Labor. Kim Velez stated that she received an email from Northwell Health asking to help facilitate this discussion with the ANA-NY BOD and mentioned that she received her RN license through a similar program, which she is strongly in support of. President Dollinger commented that she doesn't see any downside in ANA-NY showing support for this program.</p> <p>MOTION TO APPROVE ANA-NY LETTER OF SUPPORT FOR THE NORTHWELL HEALTH ADVANCING NURSING CAREERS EXPERIENCE PROGRAM – Giselle Gerardi/Tanya Drake</p> <p>Approval of Committee Rosters:</p> <ul style="list-style-type: none">▪ Finance▪ Legislation▪ Nominations and Elections▪ Awards▪ Nursing Education▪ Program	<p>APPROVED UNANIMOUSLY</p>

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Topic	Discussion	Resolution
	<p>Executive Director Santelli mentioned that there will not be a committee open house at the annual conference this year since there was a robust response to the call for committee members. James Connolly asked if members could serve on multiple committees?</p> <p>President Dollinger stated that it is good practice for committee Chairs and the Board liaison to look at committee rosters to see who is currently serving on other committees and engage new members.</p> <p>MOTION TO APPROVE FINANCE, LEGISLATION, NOMINATIONS & ELECTIONS, AWARDS, AND PROGRAM COMMITTEE ROSTERS – Kim Velez/Giselle Gerardi</p> <p>Audit, Bylaws, and Nursing Education Committee rosters will be approved by email vote.</p>	<p>Executive Director Santelli stated that there is no policy regarding how many committees a member can serve on.</p> <p>APPROVED UNANIMOUSLY</p>
NEXT MEETINGS	<p>December 11, 2023 @ 1830</p> <ul style="list-style-type: none"> ▪ Budget ▪ Approval of remaining committee rosters 	
UPCOMING EVENTS	<ul style="list-style-type: none"> a) SPAN – Virtual Zumba Class, 10/18/23 @ 1900 b) Prudential – Fundamentals of Wills, Trusts, and POAs, 10/18 @ 1300 & 10/19 @ 1900 c) Exhibiting: NYS Nurse Practitioners, 10/20, Verona, NY d) Exhibiting: NYLN, 11/3-4, Amherst, NY 	

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Topic	Discussion	Resolution
	<ul style="list-style-type: none"> e) Prudential – Creating Generational Wealth, 11/8 @ 1300 & 1900 f) Exhibiting: NYS Chief Nursing Officers Educational Conference, 11/8/23, Saratoga Springs, NY g) 11th Annual Conference, Turning Stone Resort and Casino, Verona, NY, 11/9/23 - 11/11/23 https://www.turningstone.com/ h) SPAN – Mindfulness & You, 11/15/23 @ 1800 i) Books & Brunch: Kitchen Garden Revival, 12/2/23 @ 1100 j) Exhibiting: AWHONN NY, 12/3-4, Tarrytown, NY k) Prudential – Your Social Security Benefits, 12/6 @ 1300 & 1900 l) ANA Membership Assembly, 6/28-29/2024 m) 12th Annual Conference, The Sagamore Resort, Bolton Landing, NY (on Lake George), 10/21/24-10/23/24 https://www.opalcollection.com/sagamore/?utm_source=Google&utm_medium=Listing&utm_campaign=The%20Sagamore%20Resort n) 13th Annual Conference, TWA Hotel @ JFK, Queens, NY, 10/9/25-10/11/25 https://www.twahotel.com/ 	
ADJOURNMENT	No further business.	

ANA-NY
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Topic	Discussion	Resolution
	MOTION TO ADJOURN –	President Dollinger adjourned the meeting at 8:00 pm.

Recorded by,

Kennedee Blanchard, Member Engagement Associate

December ED Report

Advocacy

- Winter issue of JANANY at publisher
- NLC Legislator Briefing scheduled, invites sent out, pre-meeting to discuss logistics
- Website updated with newly approved documents

Services

- 8,643 members
- New committee rosters created and in SharePoint sites
- Successful annual conference and 2024 planning well under way
- ANA-NY app in buildout phase
- New and out-going committee members sent respective letters and SharePoint access modified accordingly
- Committee Chairs Orientation and SharePoint access created
- Board Orientation and SharePoint access created
- Staff walk through of 2024 meeting venue

Professional Promotion

- Collaborated with CNR/Foundation re: shared services of Research Specialist
- Exhibited at NYLN Conference
- Newly approved Bylaws sent to ANA Bylaws Committee
- Draft LGBTQAI+ Health Equity white paper sent to Dallas Ducar for feedback

Educational Advancement

- Created a JotForm for Speakers' Bureau requests and submissions to increase automation
- Mapped out 2024 timeline of ANA-NY activities
- Reviewed newsletter CE article engagement. Two people submitted for CE in 2023. Will continue articles, but not spend the time and money for CE approval going forward. Will review this finding with the Nursing Education Committee for endorsement
- Working through multiple approval processes for updated Child Abuse training requirements (CE approval and NYSED provider)
- More "How To" videos in final production

Member Engagement Associate Report

December 5, 2023
Kennedee Blanchard

Organizational Affiliates – The next OA Legislative Priority meeting is scheduled for January 16th at 6 pm. I will be sending out a recurring calendar invite through April while I am out on maternity leave.

Newsletter – Compiling articles and materials for the January 2024 newsletter and will be sending to Health eCareers on December 18th.

Monthly Office Update – Finalizing the material to send to Health eCareers for the December Office Update, which is due on December 18th.

Special Interest Groups – Continue to send out calendar invites and reminders, attend, and take minutes for each SIG meeting. For the first few months of the New Year, Liz Dollinger will be sending out meeting invites for the ID/DD SIG, Millie Elia will send out zoom links for the Climate & Health SIG, I will set up a recurring calendar invite for the Policy & Advocacy SIG, and Jill Ensminger will send out zoom links for the Igniting Compassion for Nursing SIG while I am out on maternity leave.

Weekly Emails – Provide Brittany with content for weekly emails, which started on February 2nd and goes out every Thursday morning. Have set up 2024 calendar with Calls for Action and other important dates through May while I am out on maternity leave.

Project MZ CSNA Advisory Group – The CSNA and ANAE MZ Advisory Groups are now combined and will be meeting every 3rd Thursday of the month until the end of the year. The next meeting is on December 14th at 3 pm.

Events:

- 11th Annual ANA-NY Conference on November 9-11
- Exhibit at AWHONN Conference on December 4th
- ESSAE Holiday Celebration on December 14th

December 2023 – Program Manager Submission for 12/11/23 Board Meeting

2023 Annual Conference:

- Conference was an overall success. Phyllis Quinlan, our consultant for Professional Coaching, offered coaching to 16 members at the conference. She shared that she heard positive feedback about the conference in general.
- Attendance: Thursday – 75
Friday – 120
Saturday – 65
Gala – 102
- 31 Sponsors and Exhibitors were in attendance, as well as Painting with a Purpose, which was a fun, engaging activity for all to partake in

2024 Annual Conference:

- Currently have five people registered.
- Have secured another speaker, Gloria Donnelly, RN, which brings us to four speakers.
- The code for the Board to register for the 2024 conference is **BODmember24**.

Annual Conference for 2026 & 2027:

- Have scheduled a walk-thru of a possible location for 2026 in Troy, NY
- Completed a walk-thru of a possible location for 2027 in Rochester, NY

Exhibiting (since last Board Meeting)

- Jeanine exhibited at the NPA NYS Conference at Turning Stone on 10/20/23
- Deb exhibited at the New York League for Nursing Conference in Buffalo on 11/4/23
- Deb exhibited at the Mental Health Nurses Conference in Saratoga on 11/8/23
- Deb and Kennedee exhibited at the AWHONN Conference in Tarrytown on 12/4/23

Future Exhibiting

- Nursing Students' Association of NYS in Long Island on 2/10/24

Professional Development:

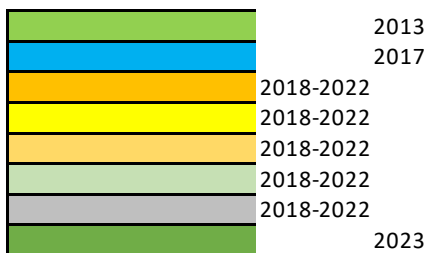
- Women at Work Seminar at Hearst Media Center regarding Women Who Lead
- Started the first (of 6) ALA (Association Leadership Academy) Cohort Session on October 13th
- Attended MPI (Meeting Professionals International) Fall Focus Event in Ithaca November 13- November 14, 2023.

Respectfully submitted,

Deb Spass

VPP STATES GROWTH HISTORY

C/SNA				MTD Growth		YTD Growth	
	10/31/23	12/31/22	12/31/21	#	%	#	%
OHIO	1,241	-	9,139	168	15.7%	1,241	#DIV/0!
SOUTH CAROLINA	2,163	1,873	1,921	21	1.0%	290	15.5%
FLORIDA	6,091	5,303	4,863	134	2.2%	788	14.9%
Hawaii	452	397	308	8	1.8%	55	13.9%
DELAWARE	902	796	792	9	1.0%	106	13.3%
UTAH	882	812	776	2	0.2%	70	8.6%
WEST VIRGINIA	788	740	745	(8)	-1.0%	48	6.5%
KENTUCKY	2,854	2,701	2,643	2	0.1%	153	5.7%
NEW YORK	8,724	8,312	8,369	69	0.8%	412	5.0%
MISSOURI	2,946	2,829	2,912	6	0.2%	117	4.1%
NORTH DAKOTA	475	458	469	(4)	-0.8%	17	3.7%
CALIFORNIA	10,999	10,627	10,603	(4)	0.0%	372	3.5%
INDIANA	2,753	2,661	2,641	4	0.1%	92	3.5%
ARIZONA	3,884	3,761	3,694	(19)	-0.5%	123	3.3%
NEBRASKA	1,247	1,211	1,235	(2)	-0.2%	36	3.0%
CONNECTICUT	2,440	2,370	2,365	(11)	-0.4%	70	3.0%
OKLAHOMA	1,710	1,661	1,615	(22)	-1.3%	49	3.0%
VIRGINIA	5,131	5,000	5,015	24	0.5%	131	2.6%
MARYLAND	4,441	4,329	4,316	18	0.4%	112	2.6%
TEXAS	15,706	15,319	15,594	(42)	-0.3%	387	2.5%
MICHIGAN	3,089	3,017	3,044	12	0.4%	72	2.4%
MASSACHUSETTS	2,874	2,816	2,732	-	0.0%	58	2.1%
IOWA	1,337	1,311	1,334	13	1.0%	26	2.0%
ILLINOIS	4,991	4,907	4,822	2	0.0%	84	1.7%
NEW JERSEY	6,994	6,885	6,811	37	0.5%	109	1.6%
WYOMING	391	385	428	(2)	-0.5%	6	1.6%
NEW HAMPSHIRE	1,164	1,149	1,199	17	1.5%	15	1.3%
ARKANSAS	1,527	1,509	1,519	(20)	-1.3%	18	1.2%
TENNESSEE	3,988	3,964	3,959	(34)	-0.8%	24	0.6%
KANSAS	1,381	1,389	1,391	(9)	-0.6%	(8)	-0.6%
RHODE ISLAND	806	813	873	(3)	-0.4%	(7)	-0.9%
ALABAMA	2,437	2,459	2,639	(25)	-1.0%	(22)	-0.9%
MISSISSIPPI	2,075	2,095	2,200	(7)	-0.3%	(20)	-1.0%
MAINE	706	714	675	-	0.0%	(8)	-1.1%
VERMONT	410	416	445	(4)	-1.0%	(6)	-1.4%
WISCONSIN	3,050	3,107	3,132	3	0.1%	(57)	-1.8%
IDAHO	696	720	728	5	0.7%	(24)	-3.3%
Total	169,333	160,574	169,675	767	0.5%	8,759	5.5%



American Nurses Association - New York, Inc.

Balance Sheet

As of November 30, 2023

	TOTAL	
	AS OF NOV 30, 2023	AS OF NOV 30, 2022 (PY)
ASSETS		
Current Assets		
Bank Accounts		
1010 Bank of America		
1010.1 Checking	-23,404.03	213,924.58
1010.2 Savings	0.00	0.00
Total 1010 Bank of America	-23,404.03	213,924.58
1050 Merrill Lynch	0.00	0.00
1050.1 Moderately Aggressive - 02709	1,182,796.66	984,157.10
1050.2 Conservative - 02708	0.00	0.00
Total 1050 Merrill Lynch	1,182,796.66	984,157.10
Petty Cash	0.00	0.00
Total Bank Accounts	\$1,159,392.63	\$1,198,081.68
Accounts Receivable		
1100 Accounts Receivable	7,878.55	78.15
Total Accounts Receivable	\$7,878.55	\$78.15
Other Current Assets		
1200 Undeposited Funds	0.00	0.00
1300 Prepaid Expenses	68,456.25	6,000.00
Total Other Current Assets	\$68,456.25	\$6,000.00
Total Current Assets	\$1,235,727.43	\$1,204,159.83
Fixed Assets		
1500 Furniture and Equipment		
1500.1 Computers & Equipment	13,880.96	13,880.96
Total 1500 Furniture and Equipment	13,880.96	13,880.96
2350 Accumulated Depreciation		
2350.1 Computers & Equipment	-13,328.31	-13,328.31
Total 2350 Accumulated Depreciation	-13,328.31	-13,328.31
Total Fixed Assets	\$552.65	\$552.65
TOTAL ASSETS	\$1,236,280.08	\$1,204,712.48
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
2000 Accounts Payable	6,933.02	15,461.88
Total Accounts Payable	\$6,933.02	\$15,461.88
Other Current Liabilities		
2200 Accrued Expenses	0.00	0.00
Total Other Current Liabilities	\$0.00	\$0.00
Total Current Liabilities	\$6,933.02	\$15,461.88

American Nurses Association - New York, Inc.

Balance Sheet

As of November 30, 2023

	TOTAL	
	AS OF NOV 30, 2023	AS OF NOV 30, 2022 (PY)
Total Liabilities	\$6,933.02	\$15,461.88
Equity		
3200 Unrestricted Net Assets	1,175,139.20	1,209,548.34
Net Income	54,207.86	-20,297.74
Total Equity	\$1,229,347.06	\$1,189,250.60
TOTAL LIABILITIES AND EQUITY	\$1,236,280.08	\$1,204,712.48

American Nurses Association - New York, Inc.

Budget Overview: 2023 vs 2024

	2023		2024 proposed	
Income				
4200 Convention Registration	43,000.00		35,000.00	
4225 Annual Meeting Sponsor	30,250.00		47,000.00	
4250 Organizational Affiliate	2,025.00		1,500.00	
4400 Dues Income	787,000.00		786,000.00	
4410 Other (Non-Dues) Income	3,892.00		0.00	
4410.1 ANA non dues royalty	5,902.00		12,000.00	
AIS/NSO	10,000.00		10,000.00	
Career Center	2,889.00		2,400.00	
Total 4410 Other (Non-Dues) Income	\$ 22,683.00		\$ 24,400.00	
4750 Future Nurse Leader Income	2,050.00		2,000.00	
Total Income	\$ 887,008.00		\$ 895,900.00	
Gross Profit	\$ 887,008.00		\$ 895,900.00	
Expenses				
6010 Administrative Support Services				
6010.2 Bookkeeping Support	5,900.00		6,000.00	Ginger rate changed to \$500/mo instead of hourly
Total 6010 Administrative Support Services	\$ 5,900.00		\$ 6,000.00	
6050 Advertising				
6050.3 Web Site Costs				
6050.31 Web Site Hosting			3,000.00	Moved up from Business software line
Total 6050.3 Web Site Costs			\$ 3,000.00	
6050.4 Email				
6050.41 Email Blast			5,000.00	Using a different platform to make emails more customized and more attractive
Total 6050.4 Email			\$ 5,000.00	
6050.5 Communication & Public Relation	44,320.00		49,500.00	
6050.6 Nurses Week	22,650.00		24,000.00	
6050.7 Advertising - General	150.00			
6050.8 Membership Marketing	1,000.00		1,280.00	
6050.83 NSANYS	1,280.00		1,000.00	
Total 6050.8 Membership Marketing	\$ 2,280.00		\$ 2,280.00	
6050.85 OA Continuing Ed	600.00		1,200.00	2023 showed increased use of benefit
Total 6050 Advertising	\$ 70,000.00		\$ 84,980.00	
6100 Business Software	14,682.00		24,750.00	Includes fees for proposed ANA-NY app \$3,500 plus additional platforms focused on younger nurses
6100.11 Jotforms			250.00	
6100.13 Association Voting			840.00	
Total 6100 Business Software	\$ 14,682.00		\$ 25,840.00	
6105 Annual Meeting	72,000.00			
6105.1 CE	500.00		500.00	
6105.2 Accommodations	9,000.00		10,000.00	
6105.3 Food	51,500.00		55,000.00	

6105.4 Meeting Space	6,500.00		10,000.00	
6105.5 Speakers / Presenters	5,360.00		60,000.00	
6105.6 Supplies	5,353.00		5,000.00	
6105.7 Promotional Materials	4,733.00		5,000.00	
6105.8 Audio Visual	48,450.00		50,000.00	
6105.91 Travel Expenses	2,000.00		10,000.00	
Total 6105 Annual Meeting	\$ 205,396.00		\$ 205,500.00	
6150 Committee				
6150.1 Program Committee	5,205.00		3,000.00	
6150.2 ByLaws	1,000.00		1,000.00	
6150.3 Finance	1,000.00		1,000.00	
6150.4 Legislation	5,700.00		5,000.00	
6150.5 Membership	20,000.00		20,000.00	Member mixers
CINAHL			20,000.00	
Coaching	160.00		750.00	2023 showed increased use of benefit
Total 6150.5 Membership	\$ 20,160.00		\$ 40,750.00	
6150.6 Nominations	1,150.00		1,000.00	
6150.7 Nursing Education	1,000.00		1,000.00	
6150.8 Nursing Practice (EBP)	2,000.00		14,504.00	Includes Research Specialist salary apportionment
6150.93 Awards	1,619.00		1,400.00	
6150.94 Audit	1,000.00		1,000.00	
Total 6150 Committee	\$ 39,834.00		\$ 69,654.00	
6200 Computer Support	20.00		150.00	
6225 Donation expense				
6225.1 Sponsorship	7,540.00		18,910.00	Reflects 2023 expenses plus \$5,000 approved for NY Nurse Honor Guard incorporation costs
6225.2 Donations	3,000.00		3,800.00	
Total 6225 Donation expense	\$ 10,540.00		\$ 22,710.00	
6250 Facilities and Equipment				
6250.1 Rent	30,000.00		30,000.00	
6250.3 Small office equipment	3,815.00		5,000.00	
6250.4 Parking	7,200.00		7,200.00	
Total 6250 Facilities and Equipment	\$ 41,015.00		\$ 42,200.00	
6275 Fees			0.00	
6275.1 Bank Service Fees	393.00		300.00	
6275.2 Credit Card Fees	223.00		186.00	
Total 6275 Fees	\$ 616.00		\$ 486.00	
6290 Grant Expense	500.00		500.00	Research Fellow program through CNR
6300 Insurance Expense				
6300.1 GL and D&O	3,200.00		3,400.00	
Total 6300 Insurance Expense	\$ 3,200.00		\$ 3,400.00	
6325 Lobbying Expense	86,100.00		72,000.00	
6325a PAC	5,000.00		5,000.00	
Total 6325 Lobbying Expense	\$ 91,100.00		\$ 77,000.00	
6350 ANA Membership Assembly Exp	2,350.00		3,300.00	We have an additional representative allowed by ANA due to our increased number of members
6500 Operations Expense			0.00	

6500.2 Postage, Mailing Service	143.00		143.00	
6500.4 Supplies	2,958.00		1,182.00	
Total 6500 Operations Expense	\$ 3,101.00		\$ 1,325.00	
6700 Professional Services	4,730.00		0.00	
6700.1 Accounting Fees	2,750.00		2,750.00	
6700.2 Legal Fees	660.00			
6700.3 Payroll Services	2,231.00		1,995.00	
Total 6700 Professional Services	\$ 10,371.00		\$ 4,745.00	
6715 Salaries and Wages				
6715.2 Salaries				
6715.21 Executive	163,645.54		169,372.60	
6715.22 Clerical	169,800.00		177,627.00	BL from \$4,150 to \$4,450/mo; KB from 55k to \$56,952; DS from 65k to \$67,275
Total 6715.2 Salaries	\$ 333,445.54		\$ 346,999.60	3.5% COLA
6715.3 Development / Training	8,345.00		8,637.00	
6715.4 Payroll Taxes			0.00	
6715.41 Medicare	3,944.00		4,900.00	
6715.42 Social Security	16,892.00		17,500.00	
6715.43 NYSUI	1,570.00		1,625.00	
Total 6715.4 Payroll Taxes	\$ 22,406.00		\$ 24,025.00	
6715.5 Insurance			0.00	
6715.51 Health / Dental / Vision	24,000.00		25,000.00	
6715.58 Opt out from health insurance	6,000.00		6,700.00	
Total 6715.51 Health / Dental / Vision	\$ 30,000.00		\$ 31,700.00	
6715.52 Life / AD&D	840.00		900.00	
6715.53 Workers Comp	840.00		900.00	
6715.54 NYS DBL	1,450.00		1,500.00	
Total 6715.5 Insurance	\$ 33,130.00		\$ 35,000.00	
6715.7 Cell Phone Stipend	720.00		720.00	
6715.8 Retirement - 401k	17,300.00		17,900.00	
Total 6715 Salaries and Wages	\$ 415,346.54		\$ 433,281.60	
6725 Stipend				
6725.1 President	6,000.00		6,000.00	
Total 6725 Stipend	\$ 6,000.00		\$ 6,000.00	
6800 Travel and Meetings				
6800.3 Travel Board Expenses	14,130.00		13,000.00	Reflects one day Board meetings instead of two
6800.4 Travel Staff	10,864.00		17,000.00	More staff, more exhibiting opportunities
6800.5 Travel President	1,774.00		3,000.00	President traveling around the state giving presentations
6800.6 Meeting Expense	660.00		1,000.00	
Total 6800 Travel and Meetings	\$ 27,428.00		\$ 34,000.00	
6900 Utilities				
6900.2 Telephone	420.00		420.00	
Total 6900 Utilities	\$ 420.00		\$ 420.00	
Journal	2,850.00		5,840.00	EIC 1k/issue x 3 issues; 6 Assoc. Eds each @ \$100/issue
Total Expenses	\$ 950,669.54		\$ 1,027,331.60	
Net Operating Income	-\$ 63,661.54		-\$ 131,431.60	

American Nurses Association - New York, Inc.
Budget vs. Actuals: FY_2023 - FY23 P&L
January - November, 2023

	Jan-Nov Actual	Jan-Nov Budget	% of Budget	Nov Actual	Nov Budget	% of Budget
Income						
4200 Convention Registration	31,691.71	43,000.00	73.70%	1,681.22	0.00	
4225 Annual Meeting Sponsor	52,077.92	27,500.00	189.37%	772.95	0.00	
4250 Organizational Affiliate	1,400.00	2,025.00	69.14%		0.00	
4400 Dues Income	719,898.92	722,000.00	99.71%	67,569.84	64,000.00	105.58%
4410 Other (Non-Dues) Income	8,266.15	3,380.00	244.56%	1,400.32	330.00	424.34%
4410.1 ANA non dues royalty	2,927.03	5,902.00	49.59%		0.00	
AIS/NSO	10,000.00	10,000.00	100.00%		0.00	
Career Center	9,168.81	2,609.00	351.43%	3,010.22	280.00	1075.08%
Total 4410 Other (Non-Dues) Income	\$ 30,361.99	\$ 21,891.00	138.70%	\$ 4,410.54	\$ 610.00	723.04%
4750 Future Nurse Leader Income	1,486.00	2,000.00	74.30%	1,486.00	2,000.00	74.30%
Total Income	\$ 836,916.54	\$ 818,416.00	102.26%	\$ 75,920.55	\$ 66,610.00	113.98%
Gross Profit	\$ 836,916.54	\$ 818,416.00	102.26%	\$ 75,920.55	\$ 66,610.00	113.98%
Expenses						
6010 Administrative Support Services						
6010.2 Bookkeeping Support	5,060.00	5,435.00	93.10%	540.00	465.00	116.13%
Total 6010 Administrative Support Services	\$ 5,060.00	\$ 5,435.00	93.10%	\$ 540.00	\$ 465.00	116.13%
6050 Advertising	933.94					
6050.5 Communication & Public Relation	30,600.00	44,320.00	69.04%	3,825.00	0.00	
6050.6 Nurses Week	11,512.19	22,650.00	50.83%		0.00	
6050.7 Advertising - General	952.12	150.00	634.75%		0.00	
6050.8 Membership Marketing	979.05	1,000.00	97.91%		0.00	
6050.81 Future Nurse Leader	617.47			617.47		
6050.83 NSANYS	2,700.00	1,280.00	210.94%	1,200.00	0.00	
Total 6050.8 Membership Marketing	\$ 4,296.52	\$ 2,280.00	188.44%	\$ 1,817.47	\$ 0.00	
6050.85 OA Continuing Ed	1,243.75	600.00	207.29%	375.00	0.00	
Total 6050 Advertising	\$ 49,538.52	\$ 70,000.00	70.77%	\$ 6,017.47	\$ 0.00	
6100 Business Software	6,322.46	13,884.00	45.54%	482.55	1,660.00	29.07%
6100.12 Nursing Network	7,840.55			204.95		
6100.13 Association Voting	839.00					
6100.4 Microsoft Office 365	954.21			168.62		
6100.6 Quick Books	1,031.40			97.20		
Total 6100 Business Software	\$ 16,987.62	\$ 13,884.00	122.35%	\$ 953.32	\$ 1,660.00	57.43%
6105 Annual Meeting	54,000.00	66,000.00	81.82%	6,000.00	6,000.00	100.00%
6105.1 CE	500.00	500.00	100.00%		0.00	
6105.2 Accommodations	9,073.70	9,000.00	100.82%	9,073.70	9,000.00	100.82%
6105.3 Food	72,980.99	51,500.00	141.71%	72,980.99	51,000.00	143.10%
6105.4 Meeting Space	12,967.74	0.00		12,967.74	0.00	
6105.5 Speakers / Presenters	12,256.97	5,000.00	245.14%	9,656.97	0.00	
6105.6 Supplies	2,620.83	5,353.00	48.96%	2,315.62	210.00	1102.68%
6105.7 Promotional Materials	6,469.96	4,733.00	136.70%		30.00	0.00%
6105.8 Audio Visual	42,071.00	48,450.00	86.83%	34,338.50	0.00	
6105.91 Travel Expenses	0.00	2,000.00	0.00%		1,000.00	0.00%
Total 6105 Annual Meeting	\$ 212,941.19	\$ 192,536.00	110.60%	\$ 147,333.52	\$ 67,240.00	219.12%
6150 Committee						
6150.1 Program Committee	6,229.26	5,205.00	119.68%	2,309.00	1,000.00	230.90%
6150.2 ByLaws	843.60	1,000.00	84.36%	843.60	1,000.00	84.36%
6150.3 Finance		1,000.00	0.00%		1,000.00	0.00%
6150.4 Legislation	3,969.15	5,700.00	69.63%	551.16	1,000.00	55.12%
6150.5 Membership	9,872.68	20,000.00	49.36%		0.00	
CINAHL	19,977.84					
Coaching	480.00	160.00	300.00%		0.00	
Total 6150.5 Membership	\$ 30,330.52	\$ 20,160.00	150.45%	\$ 0.00	\$ 0.00	

6150.6 Nominations		1,150.00	0.00%		1,000.00	0.00%
6150.7 Nursing Education		1,000.00	0.00%		0.00	
6150.8 Nursing Practice (EBP)	8,770.79	2,000.00	438.54%	1,041.66	0.00	
6150.93 Awards	1,551.22	1,619.00	95.81%	994.35	1,000.00	99.44%
6150.94 Audit	489.41	1,000.00	48.94%	489.41	1,000.00	48.94%
Total 6150 Committee	\$ 52,183.95	\$ 39,834.00	131.00%	\$ 6,229.18	\$ 7,000.00	88.99%
6200 Computer Support	149.70	20.00	748.50%		0.00	
6225 Donation expense						
6225.1 Sponsorship	11,205.00	7,540.00	148.61%		1,000.00	0.00%
6225.2 Donations	1,803.22	2,800.00	64.40%		0.00	
Total 6225 Donation expense	\$ 13,008.22	\$ 10,340.00	125.80%	\$ 0.00	\$ 1,000.00	0.00%
6250 Facilities and Equipment						
6250.1 Rent	27,500.00	27,500.00	100.00%	2,500.00	2,500.00	100.00%
6250.3 Small office equipment	5,168.82	3,815.00	135.49%		0.00	
6250.4 Parking	6,800.00	6,600.00	103.03%	600.00	600.00	100.00%
Total 6250 Facilities and Equipment	\$ 39,468.82	\$ 37,915.00	104.10%	\$ 3,100.00	\$ 3,100.00	100.00%
6275 Fees						
6275.1 Bank Service Fees	391.80	361.00	108.53%		32.00	0.00%
6275.2 Credit Card Fees		220.00	0.00%		20.00	0.00%
Total 6275 Fees	\$ 391.80	\$ 581.00	67.44%	\$ 0.00	\$ 52.00	0.00%
6290 Grant Expense		500.00	0.00%		0.00	
6300 Insurance Expense						
6300.1 GL and D&O	3,354.19	3,200.00	104.82%		0.00	
Total 6300 Insurance Expense	\$ 3,354.19	\$ 3,200.00	104.82%	\$ 0.00	\$ 0.00	
6325 Lobbying Expense	67,969.81	80,300.00	84.64%		14,000.00	0.00%
6325a PAC	5,000.00	5,000.00	100.00%		0.00	
Total 6325 Lobbying Expense	\$ 72,969.81	\$ 85,300.00	85.54%	\$ 0.00	\$ 14,000.00	0.00%
6350 ANA Membership Assembly Exp	3,283.63	2,350.00	139.73%		0.00	
6500 Operations Expense						
6500.2 Postage, Mailing Service	766.43	143.00	535.97%		93.00	0.00%
6500.4 Supplies	871.12	2,918.00	29.85%	230.67	330.00	69.90%
Total 6500 Operations Expense	\$ 1,637.55	\$ 3,061.00	53.50%	\$ 230.67	\$ 423.00	54.53%
6700 Professional Services		4,630.00	0.00%		0.00	
6700.1 Accounting Fees	2,750.00	2,750.00	100.00%		0.00	
6700.2 Legal Fees		0.00			0.00	
6700.3 Payroll Services	2,063.18	2,093.00	98.58%	154.21	138.00	111.75%
Total 6700 Professional Services	\$ 4,813.18	\$ 9,473.00	50.81%	\$ 154.21	\$ 138.00	111.75%
6715 Salaries and Wages						
6715.2 Salaries						
6715.21 Executive	150,712.25	151,057.42	99.77%	12,588.12	12,588.12	100.00%
6715.22 Clerical	151,803.74	156,419.23	97.05%	13,380.76	13,380.77	100.00%
Total 6715.2 Salaries	\$ 302,515.99	\$ 307,476.65	98.39%	\$ 25,968.88	\$ 25,968.89	100.00%
6715.3 Development / Training	6,156.97	7,705.00	79.91%	1,345.00	1,385.00	97.11%
6715.4 Payroll Taxes						
6715.41 Medicare	3,733.97	3,643.00	102.50%	317.23	301.00	105.39%
6715.42 Social Security	15,966.49	15,602.00	102.34%	1,356.48	1,290.00	105.15%
6715.43 NYSUI	1,111.60	1,470.00	75.62%	0.00	100.00	0.00%
Total 6715.4 Payroll Taxes	\$ 20,812.06	\$ 20,715.00	100.47%	\$ 1,673.71	\$ 1,691.00	98.98%
6715.5 Insurance						
6715.51 Health / Dental / Vision	22,000.00	22,000.00	100.00%	2,000.00	2,000.00	100.00%
6715.58 Opt out from health insurance	5,242.63	5,500.00	95.32%	468.52	500.00	93.70%
Total 6715.51 Health / Dental / Vision	\$ 27,242.63	\$ 27,500.00	99.06%	\$ 2,468.52	\$ 2,500.00	98.74%
6715.52 Life / AD&D	997.58	770.00	129.56%	88.91	70.00	127.01%
6715.53 Workers Comp	721.07	770.00	93.65%	60.94	70.00	87.06%
6715.54 NYS DBL	138.48	1,450.00	9.55%	-49.39	0.00	
Total 6715.5 Insurance	\$ 29,099.76	\$ 30,490.00	95.44%	\$ 2,568.98	\$ 2,640.00	97.31%
6715.7 Cell Phone Stipend	660.00	660.00	100.00%	60.00	60.00	100.00%
6715.8 Retirement - 401k	10,633.09	15,900.00	66.87%	936.29	1,400.00	66.88%
Total 6715 Salaries and Wages	\$ 369,877.87	\$ 382,946.65	96.59%	\$ 32,552.86	\$ 33,144.89	98.21%
6725 Stipend	6,000.00			6,000.00		

6725.1 President		6,000.00	0.00%		0.00	
Total 6725 Stipend	\$	6,000.00	\$	6,000.00	100.00%	\$ 6,000.00 \$ 0.00
6800 Travel and Meetings						
6800.3 Travel Board Expenses		5,804.64	14,130.00	41.08%	1,135.98	4,000.00 28.40%
6800.4 Travel Staff		16,110.59	10,834.00	148.70%	2,096.74	3,500.00 59.91%
6800.5 Travel President		3,213.70	1,274.00	252.25%	38.25	0.00
6800.6 Meeting Expense		196.84	660.00	29.82%		0.00
Total 6800 Travel and Meetings	\$	25,325.77	\$	26,898.00	94.15%	\$ 3,270.97 \$ 7,500.00 43.61%
6900 Utilities						
6900.2 Telephone		321.87	385.00	83.60%		35.00 0.00%
Total 6900 Utilities	\$	321.87	\$	385.00	83.60%	\$ 0.00 \$ 35.00 0.00%
Journal		813.38	2,350.00	34.61%		500.00 0.00%
QuickBooks Payments Fees		264.33			90.29	
Total Expenses	\$	878,391.40	\$	893,008.65	98.36%	\$ 206,472.49 \$ 136,257.89 151.53%
Net Operating Income	-\$	41,474.86	-\$	74,592.65	55.60%	-\$ 130,551.94 -\$ 69,647.89 187.45%
Other Income						
7200 Unrealized Gain (Loss)		80,040.34			78,974.51	
7300 Interest/Dividends - Investment		19,173.08			1,515.01	
Total Other Income	\$	99,213.42	\$	0.00		\$ 80,489.52 \$ 0.00
Other Expenses						
8100 Investment Mgmt Fee		3,530.70	3,003.00	117.57%	331.81	273.00 121.54%
Total Other Expenses	\$	3,530.70	\$	3,003.00	117.57%	\$ 331.81 \$ 273.00 121.54%
Net Other Income	\$	95,682.72	-\$	3,003.00	-3186.24%	\$ 80,157.71 -\$ 273.00 -29361.80%
Net Income	\$	54,207.86	-\$	77,595.65	-69.86%	-\$ 50,394.23 -\$ 69,920.89 72.07%

American Nurses Association - New York, Inc.

Profit and Loss

January - November, 2023

	TOTAL	
	JAN - NOV, 2023	JAN - NOV, 2022 (PY)
Income		
4200 Convention Registration	31,691.71	47,902.48
4225 Annual Meeting Sponsor	52,077.92	14,225.22
4250 Organizational Affiliate	1,400.00	1,875.00
4400 Dues Income	719,898.92	721,914.60
4410 Other (Non-Dues) Income	30,361.99	17,448.53
4750 Future Nurse Leader Income	1,486.00	975.95
QuickBooks Payments Sales		0.00
Total Income	\$836,916.54	\$804,341.78
GROSS PROFIT	\$836,916.54	\$804,341.78
Expenses		
6010 Administrative Support Services	5,060.00	5,192.50
6050 Advertising	49,538.52	43,285.08
6100 Business Software	16,987.62	39,540.41
6105 Annual Meeting	212,941.19	108,463.70
6150 Committee	52,183.95	23,758.70
6200 Computer Support	149.70	71.94
6225 Donation expense	13,008.22	7,210.00
6250 Facilities and Equipment	39,468.82	33,873.19
6275 Fees	391.80	348.36
6300 Insurance Expense	3,354.19	3,095.17
6325 Lobbying Expense	72,969.81	67,380.87
6350 ANA Membership Assembly Exp	3,283.63	2,503.42
6500 Operations Expense	1,637.55	1,775.45
6700 Professional Services	4,813.18	7,824.84
6715 Salaries and Wages	369,877.87	334,951.50
6725 Stipend	6,000.00	6,000.00
6800 Travel and Meetings	25,325.77	16,295.33
6900 Utilities	321.87	351.23
Journal	813.38	973.59
QuickBooks Payments Fees	264.33	
Total Expenses	\$878,391.40	\$702,895.28
NET OPERATING INCOME	\$ -41,474.86	\$101,446.50
Other Income		
7200 Unrealized Gain (Loss)	80,040.34	-134,142.41
7300 Interest/Dividends - Investment	19,173.08	15,324.01
Total Other Income	\$99,213.42	\$ -118,818.40
Other Expenses		
8100 Investment Mgmt Fee	3,530.70	2,925.84
Total Other Expenses	\$3,530.70	\$2,925.84
NET OTHER INCOME	\$95,682.72	\$ -121,744.24
NET INCOME	\$54,207.86	\$ -20,297.74

American Nurses Association - New York, Inc.

Profit and Loss

January - November, 2023

**Finance Report
December 11, 2023**

November, 2023 Balance Sheet

November, 2023 Profit and Loss

November, 2023 Budget vs Actuals FY_2023 are posted on SharePoint

November, 2023 P&L and Budget vs. Actual:

Total Income: Income reflects YTD \$836,916.54 compared to the 2023 budget YTD of \$818,416.00; \$18,500.54 better than budget. (4200) Convention Registration reflect (\$11,308.29) to budget and (4225) Annual Meeting Sponsor reflects an income of \$24,577.92 better than budget. All line items are aligning on a YTD basis as compared to the monthly anticipated monthly income.

Total expenses: Expenses YTD reflect \$878,391.40 compared to the 2023 YTD expense budget of \$893,008.85, \$14,617.45 better than budget. (6105) Annual Meeting was (20,405.19) to budget.

Net Operating Income at the close of business in November was (\$41,474.86) compared to \$101,446.50 from 2022.

Investment Income is being maintained:

Bank of America: (-\$23,404.03) compared to \$213,924.58 in 2022.

Merrill Lynch (moderate): \$1,159,392.6 compared to \$1,198,081.68 from November 2022.

Total Assets \$1,236,280.08 November, YTD 2023 compared to \$1,204,712.48 from 2022; consistent with prior months and an increase of \$31,567.60 from year to year.

A Finance Committee Meeting was held on November 21, 2023. The October financial statements were reviewed as well as the proposed budget for 2024. A motion was made by Melissa Derleth and seconded by Elisa Mancuso and carried unanimously to move the budget to the Board for approval with the following recommendations:

(1) revisit the dollar allocation of \$60,000 for speakers in 2024 {an increase of \$54,640.00 from the 2023 budget} and

(2) revisit the dollar allocation of \$9,440.00 for the journal {an increase of 6,590.00 from the 2023 budget}.

Respectfully submitted,

Phyllis M Yezzo, DNP, RN, CPHQ, NEA-BC