

**ANA-NY
Board of Directors Meeting
Virtual Microsoft Teams Meeting
14 Nov 2022 1830-2030**

PRESIDING: Marilyn Dollinger, President

PRESENT:

OFFICERS: Marilyn Dollinger, President [MD]; Tanya Drake, Vice President [TD]; Phyllis Yezzo, Treasurer [PY]; Trudy Hutchinson, Secretary [GBH]

DIRECTORS: Susan Chin [SC]; James Connolly [JC]; Giselle Gerardi [GG]; Sarah Miner [SM]; Kimberly Velez [KV]

STAFF: Jeanine Santelli, Executive Director [JS]

GUESTS: None

EXCUSED: None

TOPIC	DISCUSSION	RESOLUTION
CALL TO ORDER Marilyn Dollinger		MD called the meeting to order at 1830 hrs. ANA-NY vision read by MD.
ROLL CALL Trudy Hutchinson	Quorum present following a call of the roll. MD thanked JS for all her work on the 10 th Annual Conference.	
ANNOUNCEMENTS Jeanine Santelli	JS reported on: <ul style="list-style-type: none"> • New Program Manager – Deb Spass, MS – currently the Adm. Assistant for President of SCCC, SUNY. • New Member Engagement Associate – Kennedee Blanchard, BA • Added ANA-NY to ICAN letter. Had a good photo shoot. • Annual Conference Location Polls 108 people voted: 51 want to move about state, 	Both start January 2, 2023. 3 rd poll w/same questions – bulk of responses to continue moving around the state.

	<p>37 alternating between Albany and elsewhere 20 people wanted to stay in Albany.</p> <p>Discussion ensued about the results of the poll and how to move forward – all members voiced their views. Thoughts from ED: 2023 & 2024 already scheduled. Can start to think about where next while at Turning Stone next year. Could we use Turning Stone area as our home base as there are lot of things happening there.</p> <p>JS states we have maintained ≥100+ for 3 years. No big drifts; going where there are org affiliates, and resort-like.</p> <p>Consensus of BOD – Albany area and sample the other areas of NYS avoiding the extremes of NYS geography.</p>	<p>2023: Turning Stone 2024: The Sagamore – Bolton Landing</p> <p>MD suggests that if any BOD members have suggestions for locations – share with JS.</p>
<p>CONSENT AGENDA ACTION ITEM</p>	<ul style="list-style-type: none"> • Approval of Committee Rosters <p>We have installed a new process as to terming out/coming in with ED and rosters.</p> <ul style="list-style-type: none"> • Staff Report – ED [JS] • Communications Report – [BL] (working on redesigning business cards – a draft is in process) <p>MOTION TO APPROVE CONSENT AGENDA: TD/KV</p>	<p>PASSED UNANIMOUSLY</p>
<p>PRESIDENT’S REPORT Marilyn Dollinger</p>	<p>MD – so pleased with 10 Annual Conference. Panel program went well. Report is on file.</p> <ul style="list-style-type: none"> • Several people spoke to MD about interest in SIGs • Doing presentations around the State: NYLN, Keynote for ONS Finger Lakes Execs updates, and GVNA. • Did table exhibit for U of R and will be at the Oncology Nurses Society. • MD & JS • In DC in December for the ANA Leadership Summit 	
<p>TREASURER’S REPORT</p>	<p>September 2022 Balance Sheet</p>	

<p>Phyllis Yezzo</p>	<p>September 2022 Profit and Loss September 2022 Budget vs Actuals FY_2022 are posted on SharePoint</p> <ul style="list-style-type: none"> September P & L: Total Income: \$659,048.41 (\$8,536.59 below budget and \$6,335.50 less than 2021). Total Expenses: \$548,312.25 (compared to the 2022 budget of 586,382.01.) <p>Investment Income is being maintained: Bank of America: \$274,808.75 compared to \$356,346.84 in 2021 Merrill Lynch (moderate and conservative): \$869,033.45 compared to 868,210.08 Total Assets \$1,151.389.40 September 2021 of \$1,239,388.17. A decrease of \$87,998.73 from year to year.</p> <p>October 2022 Balance Sheet October 2022 Profit and Loss October 2022 Budget vs Actuals FY_2022 are posted on SharePoint</p> <ul style="list-style-type: none"> October P & L: Total Income: \$735,202.31 (\$9,782.69 below budget and \$5,834.49 less than 2021). Annual Meeting Sponsors budgeted at \$35,000.00 for the total 2022 budget. Sponsor income reflects \$10,000 YTD. Convention Registration income has surpassed the annual budget of \$25,000.00 with total income at \$47,870.66 YTD and better than 2021 by \$24,156.95. Total expenses: Annual expenses reflect \$609,111.66 compared to the 2022 budget of 680,588.98. The Annual Meeting Budget was allocated at \$131,600.00. YTD spend on the Annual Meeting is \$63,2328.34. It is anticipated that additional expenses from the Annual Meeting are yet to be posted. 	<p>PY asks that if you have not submitted your expense income, please do so.</p> <p>Finance Committee mtg scheduled for November 29, 2022</p>
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	<ul style="list-style-type: none"> Net Operating Income is \$126,090.65 compared to \$158,730.04 from 2021 <p>Investment Income: 1 Merrill Lynch (moderate and conservative): \$914,150.15 compared to \$906,172.40</p> <ul style="list-style-type: none"> Investment Income: Bank of America: \$246,657.19 compared to \$315,477.61 in 2021; Merrill Lynch (moderate & conservative) \$914,150.15 compared to \$906,172.40. <p>Total Assets \$1,167,428.14 compared to October 2021 of \$1,238,629.43. A decrease of \$71,201.30 from year to year. This is a result of the investment portfolio.</p>	
<p>SECRETARY'S REPORT Trudy Hutchinson</p>	<p>Minutes from 10 October 2022</p> <p>MOTION TO ACCEPT THE MINUTES w/CHANGES AS NOTED. [PY/SC]</p>	<p>PASSED UNANIMOUSLY CORRECTED MINUTES POSTED DURING THIS MEETING</p>
<p>CONTINUING BUSINESS Marilyn Dollinger</p>	<p>Foundation/ANA-NY Collaboration proposal for consideration. Discussed the proposal of both entities ANA-NY & FNYSN. Reviewed the Venn diagram of intercollaboration. Questions from Board members were answered by MD. Both groups will maintain autonomy but will work on projects together.</p> <p>BOD voiced opinions. KV states she does not see it as a risk. JS – “This codifies what the ED of FNYSN and the ED of ANA-NY have been doing informally. We already do this – NYS Fair, Research Fellow, etc. Formalizing this gives us a space to move into the future.”</p> <p>MOTION TO SUPPORT THE PROPOSAL BETWEEN THE FNYSN & ANA-NY AS WRITTEN AND DIAGRAMMED [JC/SC]</p>	<p>MOTION APPROVED W/(1) ABSTENTION</p>
<p>NEW BUSINESS Marilyn Dollinger</p>	<p>a). Acceptance of new OA: New York State Association of School Nurses (NYSASN)</p>	<p>PASSED UNANIMOUSLY</p>

<p>ACTION ITEM</p> <p>ACTION ITEM</p>	<p>MOTION TO APPROVE ACCEPTANCE OF NYSASN AS A NEW OA. [TD/KV]</p> <p>b). Event Planner Proposals</p> <ul style="list-style-type: none"> i. Capital Health Consulting – discussed the pros and cons of proposal – an all-in service. Proposal covers what has been currently done by office staff in all previous years. ii. The Beaumont Group – discussed the pros and cons -not an all-in service. <p>Robust discussion and Q & As ensued.</p> <p>MOTION TO ENGAGE CAPITAL HEALTH CONSULTING FOR THE 2023 ANNUAL CONFERENCE [TD/JC]</p> <p>c). Board Liaisons to committees</p> <ul style="list-style-type: none"> i. Audit -KV ii. Bylaws -TD & SM iii. Legislation - SC iv. Awards - GBH & SM v. Nursing Education - GG vi. Program - JC <p>d). Strategic Planning Feedback from the Membership at 2022 Conference.</p> <ul style="list-style-type: none"> i. Provide timely and accurate information and education to members, stakeholders, state legislators, and the public ii. Collaborate with regional, state, national, and international professional nursing groups iii. Structure programming, including the annual conference, with opportunities for networking, both structured and unstructured 	<p>MOTION APPROVED W/(1) ABSTENTION</p> <p>TD & GBH to reach out to SM to orient to the Awards Committee and Bylaws Committee.</p>
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	<p>iv. Seek out and promote member benefits, including engagement opportunities within ANA-NY, that add value to membership</p> <p>v. Advocate for the public and nursing profession in New York State</p> <p>Comments on these SP goals – shows organizational maturation. Much more member focused. JS spoke to keeping these ideas before us to craft our strategic plan for 2023. Our current Strategic Plan is in force through 2023</p>	<p>Plan: potential to bring strategic plan to membership in November 2023. Possibly work on face-to-face meeting in a spring meeting.</p>
<p>FUTURE BOARD MEETINGS</p>	<p>Next meeting: December 12, 2022, 1830-2030</p> <ul style="list-style-type: none"> 2023 meeting schedule – MD asks if Monday evenings are still workable for all? Think about moving to 3rd Monday of each month. 	<p>2023 Board Meetings will be the 3rd Monday of every month, 1830-2030.</p> <p>Nov 9-11, 2023 conflict w/Sigma Biennial.</p>
<p>ADJOURNMENT ACTION ITEM</p>	<p>MD called for a MOTION TO ADJOURN. [PY/TD] MOTION PASSED</p>	<p>Meeting adjourned at 2042 hours</p>

Submitted by Gertrude B. Hutchinson, Secretary